Elevator Pitch Template

**Fill this out prior to your career coaching call. To fill this out, make a copy and save to your drive (File > Make a Copy) or download as a Word document.**

The scenario

Imagine that you just bumped into a former colleague or an acquaintance. This person is curious about what youâ€™ve been up to. What do you say? Use this worksheet as a framework to help develop your story. Remember to:

What to say

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| --- | --- | --- |
| **Prompt** | **Example** | **Your turn** |
| Currently I am...and my dream/goal is to... | I recently enrolled in an intensive bootcamp with the goal of becoming a Data Scientist | I recently enrolled in an intensive bootcamp with the goal of becoming a Data Scientist |
| I am passionate about this area/industry because... | I am passionate about using data to help make data driven decisions... | I love the idea of helping a company make data driven decisions. |
| Iâ€™m really excited to contribute... | I am excited to combine my background in Finance and my Data Science skills and contribute to... | **I’**m excited about exploring more Data science opportunities at a tech company. |
| Recently I had the opportunity to work on... | Recently I had the opportunity to collaborate with a small-sized startup where I helped to update their data sources to improve their collection processes. Which ultimately allowed them to have clearer data reporting | Recently I had the opportunity to collaborate with a small-sized startup in the **Healthcare and** Social Assistance **industry** where I helped to update their data sources to improve their collection processes. Which ultimately allowed them to have clearer data reporting. |
| Ask a question | By chance do you know of anyone who works in this field who would be willing to chat with me? | Do you know of anyone who works in this field who would be willing to chat with me? |

Bring it together:

I am currently taking a Data Science intensive course and recently I had the opportunity to collaborate with a small-sized startup in the **Healthcare and** Social Assistance **industry** where I helped to update their data sources to improve their collection processes. Which ultimately allowed them to have clearer data reporting. I love the idea of helping a company make data driven decisions. It was awesome to apply what I learnt to a real company. **I’**m excited about exploring more Data science opportunities at a tech company. Do you know of anyone who works in this field who would be willing to chat with me?